

Delete Reply

Version 3

Published 3/1/2017 12:32 AM by [Matt Trujillo](#) Last updated 5/14/2018 06:51 PM by [Grace Kamau](#)

Navigation bar with icons for home, search, and user profile. Home Browse Create Spaces Ben

Human Resources ▸ Discussions

Public Space · Manage Space

Posted in: Benefits & Leave

Group Health Benefits - without a broker?

Unsubscribe from this discussion Subscribe to RSS



Alexis Fox 4/5

40 minutes ago

We are in Indiana and are an employer with 90 employees.

Does anyone know if it is possible to work directly with health/dental providers WITHOUT going thru a insurance broker?

We currently use a benefits broker, but are lookign to cut costs. Although we do not pay the brokers commissions, they are paid by the providers...I am sure ultimately we do because it ups the price of the insurance. Wondering if we cut out a broker, and soliciet our own rates individually from providers on behalf of the group...if it will cut our rates at all.

Anyone know if this is even possible?

benefits delaware broker

Like Dislike

Reply



Ben Newman 3/5

37 minutes ago

It is possible. Let me look into this and get back to you.

Like Dislike

Reply Answer

Navigation bar with icons for home, search, and user profile. Home Browse Create Spaces Ben

Human Resources ▸ Discussions

Public Space · Manage Space

Posted in: Benefits & Leave

Group Health Benefits - without a broker?

Unsubscribe from this discussion Subscribe to RSS



Alexis Fox 4/5

40 minutes ago

We are in Indiana and are an employer with 90 employees.

Does anyone know if it is possible to work directly with health/dental providers WITHOUT going thru a insurance broker?

We currently use a benefits broker, but are lookign to cut costs. Although we do not pay the brokers commissions, they are paid by the providers....I am sure ultimately we do because it ups the price of the insurance. Wondering if we cut out a broker, and soliciet our own rates individually from providers on behalf of the group...if it will cut our rates at all.

Anyone know if this is even possible?

benefits delaware broker

Like · Dislike

Reply



Ben Newman

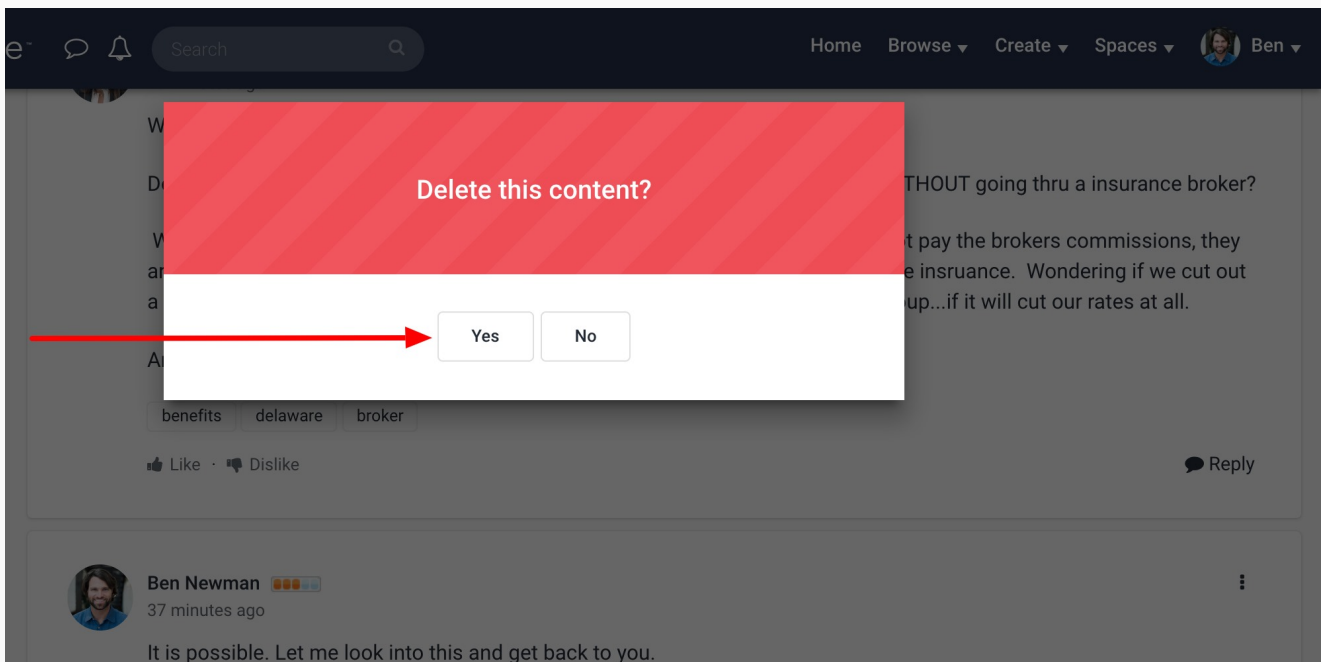
37 minutes ago

It is possible. Let me look into this and get back to you.

Like · Dislike

Edit

Delete



tags : member